

“I just started as a Designer! What do I do first?”

1. Fill in the blanks of the Design Your Future brochure.

You may already have done this with your Sponsor. If not, you'll find a copy behind the first tab of your manual. **Use this tool to create your personal action plan!**

- Write down the most important reasons **WHY** you are starting your business.
- Identify **WHAT** you want to achieve.
- Plan **WHEN** you will work.
- Make a BIG **“WHO Do You Know?”** List
- Share your answers with your Sponsor** and she will help you achieve your goals.
- Pop in the Design Your Future Step by Step audio tutorial CD.** (It's the red CD in the blue tri-fold set that came in your kit.)
- Listen to the Design Your Future Tele-course.** (The schedule is in the Training Section on the web site.)

2. Begin booking parties.

The rewards for holding at least two parties every week are enormous! You'll earn lots of money and Ready...Set...Go! Rewards! Your self-confidence will soar and you will meet lots of people who will want to buy, book and explore the business opportunity. **The Home and Garden Party Learning System has the tools to help you grow.**

- Use the Open Dates Sheet** to help you book when you want. You will find it in the “Forms and Documents” section of the manual and on the web. Transfer the dates you want to work from the calendar in your Design Your Future brochure.
- Listen to the Design Your Future audio CD** that came in your Welcome Packet. It provides helpful tips for filling your calendar and coaching your Hostesses. After listening, write down three ideas you want to try right away.
- Read the Bookings Mean Business pages** in the “Building Your Business” section of the Designer Training Manual. You'll learn lots of tips for filling your calendar and making every Party the best it can be!
- Host a Grand Opening Party** in your own home and invite everyone you know! Ask everyone (friends who can attend and those who can't) if they would help you get started by hosting a Party. You'll get lots of bookings and you'll earn free products to add to your kit.
- Watch the Learning System Videos.** They are the yellow and blue CDs in the blue tri-fold set that came in your kit. Also read the “Let's Have a Party!” section of the manual will help you prepare for and hold large, successful Parties.
- Shadow a successful Designer.** Watch and listen as she works. Photocopy the Observation Notes page in the “Forms and Documents” section of your manual. Make notes and pick out a few ideas you would like to duplicate.

3. Share your excitement about your new business!

Watch and listen for “green flags” – signals that someone would like to find out more about what you are doing. **You will be rewarded well for sharing the business opportunity with others!** To learn how:

- Listen to the Sponsoring Tele-courses.** (The schedule is in the Training Section on the web site.)
- Read the Sponsoring Basics pages** in the “Building Your Business” section of the manual to learn how to inform, invite and interview prospects.
- Listen and learn** from a successful recruiter.
- Bring any questions you don't know how to answer to your Upline!**
- As you practice, you'll find your skills increasing and your income growing!**

You're excited and there's a lot to learn.

We want to make getting started as simple as 1-2-3!